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the Alternative Investment Platform

Case Study

INTERESTING FACT
On average, total client
assets are >15% higher
than first estimated
by the wealth
management firm

Client

- Rated as one of the UK's Top 25 financial adviser firms*
- >400 clients using EIS, VCT, IHT, Private Equity and Private Credit
- >£75m in historical investments, executing £11m per annum
- Using GrowthInvest as an integrated solution for all Tax Efficient & Alternative Investments since 2022

Solution

- · Corporate-branded client portal
- · Fully digital client and investment application process
- Access, research and invest in over 100 tax efficient or private market products
- Maintain the firm's panel of approved investments for their clients (including single company EIS Investments)
- Provide a consolidated view of all clients and their holdings with comprehensive reporting, including full transactional level data, and integrations via API with 3rd party systems
- Centralised document portal holding all documentation including HMRC forms
- Dedicated account management team
- · Standard platform fee model and facilitated adviser fees

INTERESTING FACT
Many clients found
dividend payments that
they had not received, or
identified investments
upon which they had not
claimed tax relief

Problem

- Disparate sources for research, execution and reporting
- Client portfolios were recorded on spreadsheets with tax forms held in paper files
- No centralised post-investment support & documentation
- Heavy reliance on multiple in-house administrative staff

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Extras

Bespoke solutions delivered for this client

- · Enhanced client portfolio analysis tools
- · Enhanced trade lifecycle visibility
- · Co-branded user guides & support collateral

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